

CLAIMS

What is claimed is:

1. A method for determining a reserve price for a market, said method comprising the steps of:

- 5 selecting characteristics of said market;
 selecting a relevant bidding model;
 estimating a structure of said market;
 predicting a bidding behavior;
 predicting a first outcome of said market; and
10 evaluating said first outcome of said market.

2. The method as recited in Claim 1, wherein said selecting characteristics step further comprises the steps of:

- 15 receiving a first user input, wherein said first user input
 comprises information identifying an item to be auctioned;
 accessing a database;
 retrieving from said database historical bids data;
 retrieving from said database auction characteristics data,
 wherein said auction characteristics comprise information relating to historical
20 auctions of similar items;
 outputting said bids data; and
 outputting said auction characteristics data.

3. The method as recited in Claim 1, wherein said selecting a relevant
25 bidding model step further comprises the steps of:

- receiving said auction characteristics data;
 accessing a database;

retrieving from said database a relevant bidding model,
wherein said bidding model is selected based on a corresponding relevance of
said auction characteristics data; and

outputting said relevant bidding model.

5

4. The method as recited in Claim 1, wherein said estimating step
further comprises the steps of:

receiving said relevant bidding model;

receiving said bids data;

10

expressing unobservable variables in terms of observable
bids, wherein said unobservable variables are expressed in terms of
observable bids by inverting said bid model;

transforming said bids data to a sample of inverted bids,
wherein said bids data are transformed by inverting said bid model;

15

estimating an estimated latent structure of said market,
wherein said sample of inverted bids receives application of statistical density
estimation techniques to obtain said estimated structure; and

outputting said estimated structure.

20

5. The method as recited in Claim 1, wherein said bidding model has
embedded an unknown structure, and wherein said predicting a bidding behavior
step further comprises the steps of:

receiving said estimated structure;

receiving said relevant bidding model;

25

substituting said estimated structure for said unknown
structure; and

outputting a prediction of bidding behavior.

6. The method as recited in Claim 1, wherein said predicting a first outcome step further comprises the steps of:

receiving a second user input, wherein said second user input comprises:

- 5 an evaluation criterion;
- a candidate reserve price; and
- a constraint;
- receiving said estimated structure;
- receiving said bidding behavior prediction for said candidate
- 10 reserve price, wherein said bidding behavior prediction further comprises a prediction under said constraint;
- obtaining a value of said evaluation criterion, wherein said value is based on said estimated structure, said bidding behavior prediction, said candidate reserve price, and said constraint, said value comprising said first
- 15 predicted outcome; and
- outputting said value.

7. The method as recited in Claim 1, wherein said evaluating said first outcome step further comprises the steps of:

- 20 receiving a third user input, wherein said third user input comprises a plurality of candidate reserve prices;
- receiving a predicted outcome for each said candidate reserve price;
- calculating descriptive statistics for each said candidate
- 25 reserve price, wherein said descriptive statistics comprise a mean and a variance;
- ranking each said candidate reserve price with respect to said calculated mean and generating corresponding rankings for said plurality; and
- outputting said descriptive statistics and said rankings.

8. The method as recited in Claim 7, further comprising the steps of:
selecting a best reserve price, wherein said best reserve
price comprises the candidate reserve price within said plurality having the
highest said ranking; and
5 outputting said best reserve price.

9. A computer system comprising:
a bus;
10 a memory interconnected with said bus; and
a processor interconnected with said bus, wherein said processor
executes a method for determining a reserve price for a market, said method
comprising the steps of:
selecting characteristics of said market;
15 selecting a relevant bidding model;
estimating a structure of said market;
predicting a bidding behavior;
predicting a first outcome of said market; and
evaluating said first outcome of said market.

10. The system as recited in Claim 9, wherein said selecting
characteristics step of said method further comprises the steps of:
receiving a first user input, wherein said first user input
25 comprises information identifying an item to be auctioned;
accessing a database;
retrieving from said database historical bids data;

retrieving from said database auction characteristics data,
wherein said auction characteristics comprise information relating to historical
auctions of similar items;

outputting said bids data; and

5 outputting said auction characteristics data.

11. The system as recited in Claim 9, wherein said selecting a relevant
bidding model step of said method further comprises the steps of:

receiving said auction characteristics data;

10 accessing a database;

retrieving from said database a relevant bidding model,

wherein said bidding model is selected based on a corresponding relevance of
said auction characteristics data; and

outputting said relevant bidding model.

15

12. The system as recited in Claim 9, wherein said estimating step of
said method further comprises the steps of:

receiving said relevant bidding model;

receiving said bids data;

20 expressing unobservable variables in terms of observable
bids, wherein said unobservable variables are expressed in terms of
observable bids by inverting said bid model;

transforming said bids data to a sample of inverted bids,

wherein said bids data are transformed by inverting said bid model;

25 estimating an estimated latent structure of said market,

wherein said sample of inverted bids receives application of statistical density
estimation techniques to obtain said estimated structure; and

outputting said estimated structure.

13. The system as recited in Claim 9, wherein said bidding model has embedded an unknown structure, and wherein said predicting a bidding behavior step of said method further comprises the steps of:

receiving said estimated structure;
receiving said relevant bidding model;
substituting said estimated structure for said unknown
structure; and
outputting a prediction of bidding behavior.

14. The system as recited in Claim 9, wherein said predicting a first outcome step of said method further comprises the steps of:

receiving a second user input, wherein said second user
input comprises:
an evaluation criterion;
a candidate reserve price; and
a constraint;
receiving said estimated structure;
receiving said bidding behavior prediction for said candidate
reserve price, wherein said bidding behavior prediction further comprises a
prediction under said constraint;
obtaining a value of said evaluation criterion, wherein said
value is based on said estimated structure, said bidding behavior prediction, said
candidate reserve price, and said constraint, said value comprising said first
predicted outcome; and
outputting said value.

15. The system as recited in Claim 9, wherein said evaluating said first outcome step of said method further comprises the steps of:

receiving a third user input, wherein said third user input comprises a plurality of candidate reserve prices;

receiving a predicted outcome for each said candidate reserve price;

5 calculating descriptive statistics for each said candidate reserve price, wherein said descriptive statistics comprise a mean and a variance;

 ranking each said candidate reserve price with respect to said calculated mean and generating corresponding rankings for said plurality; and

 outputting said descriptive statistics and said rankings.

10 16. The system as recited in Claim 9, wherein said evaluating said first outcome step of said method further comprises the steps of:

 selecting a best reserve price, wherein said best reserve price comprises the candidate reserve price within said plurality having the

15 highest said ranking; and

 outputting said best reserve price.

 17. A computer readable medium for causing a computer system to execute the steps in a method for determining a reserve price for a

20 market, said method comprising the steps of:

 selecting characteristics of said market;

 selecting a relevant bidding model;

 estimating a structure of said market;

 predicting a bidding behavior;

25 predicting a first outcome of said market; and

 evaluating said first outcome of said market.

 18. The computer readable medium as recited in Claim 17, wherein said selecting characteristics step of said method further comprises the steps of:

09902923-074001

receiving a first user input, wherein said first user input
comprises information identifying an item to be auctioned;
accessing a database;
retrieving from said database historical bids data;
5 retrieving from said database auction characteristics data,
wherein said auction characteristics comprise information relating to historical
auctions of similar items;
outputting said bids data; and
outputting said auction characteristics data.

10 19. The computer readable medium as recited in Claim 17, wherein
said selecting a relevant bidding model step of said method further comprises
the steps of:
receiving said auction characteristics data;
15 accessing a database;
retrieving from said database a relevant bidding model,
wherein said bidding model is selected based on a corresponding relevance of
said auction characteristics data; and
outputting said relevant bidding model.

20 20. The computer readable medium as recited in Claim 17, wherein
said estimating step of said method further comprises the steps of:
receiving said relevant bidding model;
receiving said bids data;
25 expressing unobservable variables in terms of observable
bids, wherein said unobservable variables are expressed in terms of
observable bids by inverting said bid model;
transforming said bids data to a sample of inverted bids,
wherein said bids data are transformed by inverting said bid model;

estimating an estimated latent structure of said market,
wherein said sample of inverted bids receives application of statistical density
estimation techniques to obtain said estimated structure; and
outputting said estimated structure.

21. The computer readable medium as recited in Claim 17, wherein
said bidding model has embedded an unknown structure, and wherein said
predicting a bidding behavior step of said method further comprises the steps
of:

receiving said estimated structure;
receiving said relevant bidding model;
substituting said estimated structure for said unknown
structure; and
outputting a prediction of bidding behavior.

22. The computer readable medium as recited in Claim 17, wherein
said predicting a first outcome step of said method further comprises the steps
of:

receiving a second user input, wherein said second user
input comprises:
an evaluation criterion;
a candidate reserve price; and
a constraint;
receiving said estimated structure;
receiving said bidding behavior prediction for said candidate
reserve price, wherein said bidding behavior prediction further comprises a
prediction under said constraint;
obtaining a value of said evaluation criterion, wherein said
value is based on said estimated structure, said bidding behavior prediction, said

candidate reserve price, and said constraint, said value comprising said first predicted outcome; and
outputting said value.

5 23. The computer readable medium as recited in Claim 17, wherein said evaluating said first outcome step of said method further comprises the steps of:

 receiving a third user input, wherein said third user input comprises a plurality of candidate reserve prices;

10 receiving a predicted outcome for each said candidate reserve price;

 calculating descriptive statistics for each said candidate reserve price, wherein said descriptive statistics comprise a mean and a variance;

15 ranking each said candidate reserve price with respect to said calculated mean and generating corresponding rankings for said plurality; and
 outputting said descriptive statistics and said rankings.

 24. The computer readable medium as recited in Claim 17, wherein said evaluating said first outcome step of said method further comprises the steps of:

 selecting a best reserve price, wherein said best reserve price comprises the candidate reserve price within said plurality having the highest said ranking; and

 outputting said best reserve price.